

**JET WORK SHEET**  
**Aircraft - Cessna Citation Bravo**

INDICATED DIRECT COST- <i>per hour</i>		INDICATED FIXED COSTS - <i>Annual</i>		INDICATED ANNUAL BUDGET	
Fuel at \$ 4.50/ gallon	675.00	Crew Cost (Est. @ \$900/day)		Utilization (200 charter)	400 hrs
Maintenance		Hangar	\$24,000.00		
Labor at \$90/ hour	160.00	Insurance	\$30,000.00		
Parts-airframe, engines & Avionics	209.00	Interest Expense		Direct Costs	\$ 487,600.00
Engine Restoration Costs	175.00	Recurrent Training	\$20,000.00	Fixed Cost	\$ 101,500.00
Thrust Reverser		Management Fee	\$24,000.00	Total Cost	\$ 589,100.00
APU Overhaul		Navigational Equipment, etc.	1,500.00	<b>Cost per Hour</b>	<b>\$ 1,472.75</b>
Miscellaneous Flight Expenses		Refurbishing			
Landing and Parking Fees		Computerized Maint. Program	2,000.00	Leaseback Revenue	\$400,000.00
Crew Expenses		Appreciation		Less Operating Cost	\$589,100.00
Small Supplies and Catering		Book Depreciation		Total Yearly Cost	\$ 189,100.00
<b>TOTAL DIRECT COST PER HOUR</b>	<b>1219.00</b>	<b>TOTAL FIXED COSTS</b>	<b>\$ 101,500.00</b>	Owners adjusted hourly cost -	<b>\$ 945.50</b>

**CRUISE SPEED - 400 KNOTS**  
**PASSENGERS - 8**  
**ENGINES - PRATT & WHITNEY 530A**  
**ENGINE TBO - 4000 HOURS**  
**SERVICE CEILING - 45,000 FEET**  
**RANGE - 1900 NAUTICAL MILES**  
**CHARTER RATE - \$2100.00 PER HOUR +250/hr Fuel Surcharge (includes crew)**  
**CREW RATE - \$900.00 PER DAY**

**LEASEBACK SPLIT - 85% Owner/15% Operator**

Owner pays all direct and indirect cost of operation during both personal and charter flights. During charter flights the operator pays 85% of the charter rate to the owner and provides 50% the crew cost. Should the owner need a crew for personal trips, a crew would be provided at a daily rate of \$900.00.

**BENEFITS -**

- As long as the aircraft is being used for charter and remains on the charter certificate, there is no state sales tax due on the initial purchase.
- Operator has negotiated discount rates on maintenance, parts and fuel. These rates are passed along to the owner.
- All JA Air Charter pilots are ATP rated and attend simulator school annually. Our professional crews fly multiple trips weekly.
- A fleet of backup aircraft are available to the owner for larger or smaller missions.
- Normal business deductions apply along with 7 year depreciation schedule when operating on a FAR part 135 Charter Certificate.

*All the above figures are estimates from prior use. Operator cannot guaranty these figures for future use.*